



PressRelease

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Ransom & Randolph Acquires ETI Empire Direct, Expanding Precision Gypsum and Mold-Material Capabilities

Acquisition strengthens R&R's position in dental laboratory materials while adding ETI Empire Direct's established customer base across aerospace and specialty manufacturing markets.

Maumee, Ohio – July 24, 2026 - Ransom & Randolph (R&R), a global manufacturer of investment casting and dental laboratory materials, today announced the acquisition of the ETI Empire Direct brand and its gypsum and dental stone product lines.

ETI Empire Direct will continue to operate as a division of Ransom & Randolph. The ETI Empire Direct brand and existing product names will remain in place, and products will continue to be manufactured and shipped from California.

The acquisition expands R&R's U.S. manufacturing footprint and brings together two organizations with deep experience in precision materials, mold making, and technical customer support. While ETI Empire Direct is well known in the dental laboratory market, its gypsum and stone products also support broader applications where dimensional accuracy, consistency, surface detail, and reliable performance are critical, including aerospace, manufacturers in hearing aid production, body sculpting, podiatric labs, and custom polyurethane applications.

"ETI Empire Direct has built a strong reputation for dependable products, responsive service, and close relationships with customers who rely on precision materials every day," said Daniel Nixon, President and CEO of Ransom & Randolph. "We are proud to welcome the ETI Empire Direct team and product line to R&R. This acquisition strengthens our dental laboratory materials business while also expanding our ability to support customers in adjacent markets that require consistent, high-performance gypsum and mold making materials."

ETI Empire Direct's gypsum and dental stone formulations, specifications, and quality standards will remain unchanged. Existing free-delivery routes will also continue, helping maintain the service model customers have come to expect.

About Ransom & Randolph

Founded in 1872, Ransom & Randolph (R&R) has been at the forefront of advancing the global investment casting industry. With extensive process knowledge, exceptional technical expertise, and innovative product technologies, R&R serves foundries, dental labs, artists and jewelers worldwide. By combining innovative product developments with experienced staff and strategically located manufacturing and warehousing facilities, R&R empowers customers to achieve leadership in their industries.

For more information | PRESS ONLY

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“ETI Empire Direct has always been built around quality products and personal service,” said Phil Miller of ETI Empire Direct. “Ransom & Randolph understands this market and shares our commitment to supporting dental laboratories. We believe this transition will provide continuity for our customers while creating new opportunities for the ETI Empire Direct business.”

R&R and ETI Empire Direct will work closely throughout the transition to maintain consistent product availability, ordering support, and customer service.

“We wanted to find a company that would respect the ETI Empire Direct name, take care of our customers, and continue investing in the products and people behind the business,” said Steve Young of ETI Empire Direct. “Ransom & Randolph is a natural fit, and we are confident the business is in good hands moving forward.”

Beginning July 24, 2026, ETI Empire Direct gypsum and stone products will be manufactured, sold, and shipped by Ransom & Randolph under the ETI Empire Direct brand.

Phil Miller will remain with the business as Manager of Operations for ETI Empire Direct, A Division of Ransom & Randolph. Miller has been with ETI since 1986 and has served as Vice President of Operations since 2006. During his nearly 40 years with the company, he has contributed to every area of the business, including production, customer service, shipping, delivery, warehousing, purchasing and accounting. He has also formulated many of ETI Empire Direct’s advanced products and will continue providing technical support and advancing the research and development of gypsum-based materials.

ETI Digital Technology, including its milling, scanning, sintering, 3D printing, and related equipment and materials business, is not part of the acquisition.

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